



Paris, 31st October, 2017

Dear Sir,
Dear Madam,
Dear Partner,

The acquisition of all the assets of ACI Group by ASTRE, materialized by the signing of an agreement, Monday the 9th of October 2017. The new group, thus formed, aims to become within five years a significant European player in the overseas sector.

ASTRE, which provides the guarantees of the 1st European network in transport and logistics, will reinforce ACI's image among its customers and partners, through:

- 160 ASTRE Companies
- 382 locations in Europe
- 20,000 employees
- 27,000 registrations
- 3,400,000 m² of warehouses
- 2.7 billion euros of turnover

For his part, ACI will make available to the ASTRE network its know-how and experience as an international transport organizer, acquired over the past 40 years, to effectively meet the expectations and needs of their customers. Thanks to the perfect complementarity between the two Groups, customers will have a leading partner able to offer a wide range of multi-modal services both nationally and internationally.

Thanks to the financial strength guaranteed by ASTRE Group, all commitments in this area is being reinforced at ACI and for the usual partners.

We are convinced that this diversification internationally will be likely to generate business growth and economic results, which will enable the ASTRE Group to finance additional investments in the field of overseas.

The integration of ACI into the ASTRE Group is a historic moment for both companies and represents a new opportunity for their respective customers. The ambition we have, with the support of all the employees of the new group, thus formed, is to take all possible actions to serve you better, to durably strengthen the commercial relations that bind us today.

We thank you very much for the confidence you continue to give us in the future.

Yours faithfully,

Eric THEVENET
Chief Executive Officer ASTRE Overseas

Alain Dumoulin
Chief Operating Officer ACI